2026 Supply Chain Resilience Playbook

13 real world success stories from companies that boosted financial performance and operational resilience with AI and automated supplier collaboration.

13

REAL WORLD
SUCCESS STORIES

SourceDay

CONTENTS

Top Outcomes from Automating Supplier Collaboration with any ERP

AI-powered PO automation is transforming procurement by seamlessly integrating with Enterprise Resource Planning (ERP) systems to deliver measurable improvements for manufacturers. By automating procurement workflows and ensuring data flows reliably between humans and across systems, organizations can eliminate manual errors, synchronize information, and make more informed decisions across every department.
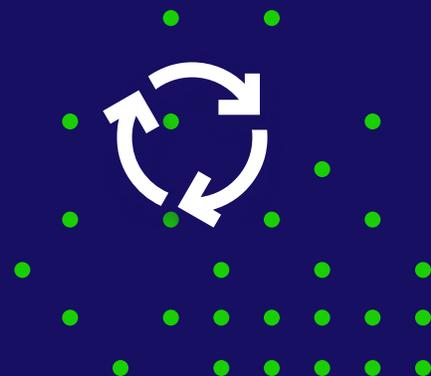
Top Outcomes from Automating Supplier Collaboration with any ERP

With AI-driven automation, companies benefit from:

Reliable ERP data that drives accuracy and performance throughout the business

Seamless, real-time collaboration between buyers and suppliers, reducing miscommunication and delays

Full visibility of inbound supply for every supplier and every line on a purchase order, enabling proactive management

Less chaos and fire fighting, allowing teams to prevent disruptions and work more strategically

Reduced waste—whether in people's time, excess inventory, or unnecessary overspending

This ebook shares stories from manufacturers who have transformed their procurement operations with AI-powered automation. You'll discover how to drive cost savings, improve operational resilience, and achieve lasting financial accuracy. Modernize your procurement and unlock more value from your ERP with the power of artificial intelligence.

Protecting Revenue by Boosting On-Time Delivery

Even with ERP platforms like Epicor, many manufacturers still struggle with outdated PO data, missing parts, and late deliveries. These four success stories show how Epicor users leveraged SourceDay's AI-powered procurement automation to close that gap and turn procurement into a strategic advantage.

epicor

Ag Leader®

From PO Chaos to 99% On-time Delivery Performance

![Ag Leader logo]

"OTD is so closely tied to sales it can make the difference between a mediocre year and an amazing year. If we can get orders to customers right away, that's a game changer. I wouldn't want to do this without SourceDay. It's just that simple."

RYAN WITT SUPPLY CHAIN MANAGER

INDUSTRY
Agriculture Manufacturing

KEY RESULTS

99%
Customer On-Time Delivery

32%
Inventory Reduction

READ MORE

Ag Leader transformed its supply chain by taming PO chaos and aligning buyers and suppliers around a single source of truth. Facing unreliable data, scattered communication, and on-time delivery (OTD) stuck at 76%, Ag Leader implemented SourceDay's PO Collaboration--fully integrated with Epicor--and saw on-time customer delivery soar to 99%, fueling sales growth. They also achieved a 32% reduction in inventory, freeing up millions in working capital, and reached 100% adoption among strategic suppliers.

PRAIRIE MACHINE

Ended Late Deliveries with Real-Time Supplier Visibility

PRAIRIE MACHINE

> "Risk management is always top of mind for us. Anything coming in late has an impact on our production, which in turn impacts delivery. This was one of the key drivers for us wanting SourceDay."

MIKE THOMAS TECHNICAL SERVICES MANAGER

**INDUSTRY**

Mining Equipment
Manufacturing

KEY RESULTS

41%

Improvement In PO
Acknowledgment Rates

11%

Increase In
On-Time Delivery

READ MORE

Prairie Machine overcame late deliveries and inefficient supplier communication by implementing SourceDay. Within weeks of their SourceDay rollout, 80% of purchase orders were managed through the platform. In 90 days, 85% of direct spend lines were actively processed through SourceDay. In one year, supplier PO acknowledgment rates improved by 41% and on-time delivery increased by 11%. Full PO visibility and centralized communication made the team more efficient and proactive.

2026 SUPPLY CHAIN RESILIENCE PLAYBOOK
EPICOR
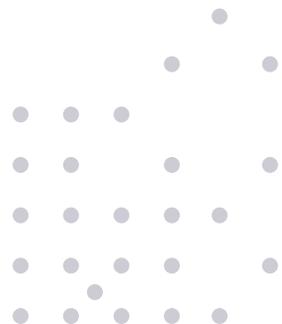
BraunAbility®

Increased On-time Delivery 30% While Reducing Buffer Stock 22%

BraunAbility

> "Before SourceDay, we were talking about a multi-million dollar expansion for warehouse space. Now, we've reduced on-hand inventory by 22% and we're actually looking at no longer storing production components at an offsite warehouse."

BEN HITCHENS ASSOCIATE DIRECTOR OF PROCUREMENT & SUPPLY

INDUSTRY

Mobility Vehicle
Conversions

KEY RESULTS

## 30%

Increase In
On-Time Delivery

22%

Reduction In
On-Hand Inventory

READ MORE

BraunAbility automated its direct materials procurement process with SourceDay, enabling a 30% increase in on-time delivery and a 22% reduction in on-hand inventory, even as purchased components grew by 20%. By streamlining communication and providing a single source of truth, BraunAbility eliminated stockouts, created 98% fewer PPV approvals, and scaled operations without adding headcount.

CPI CHATSWORTH PRODUCTS
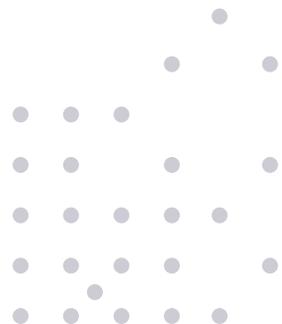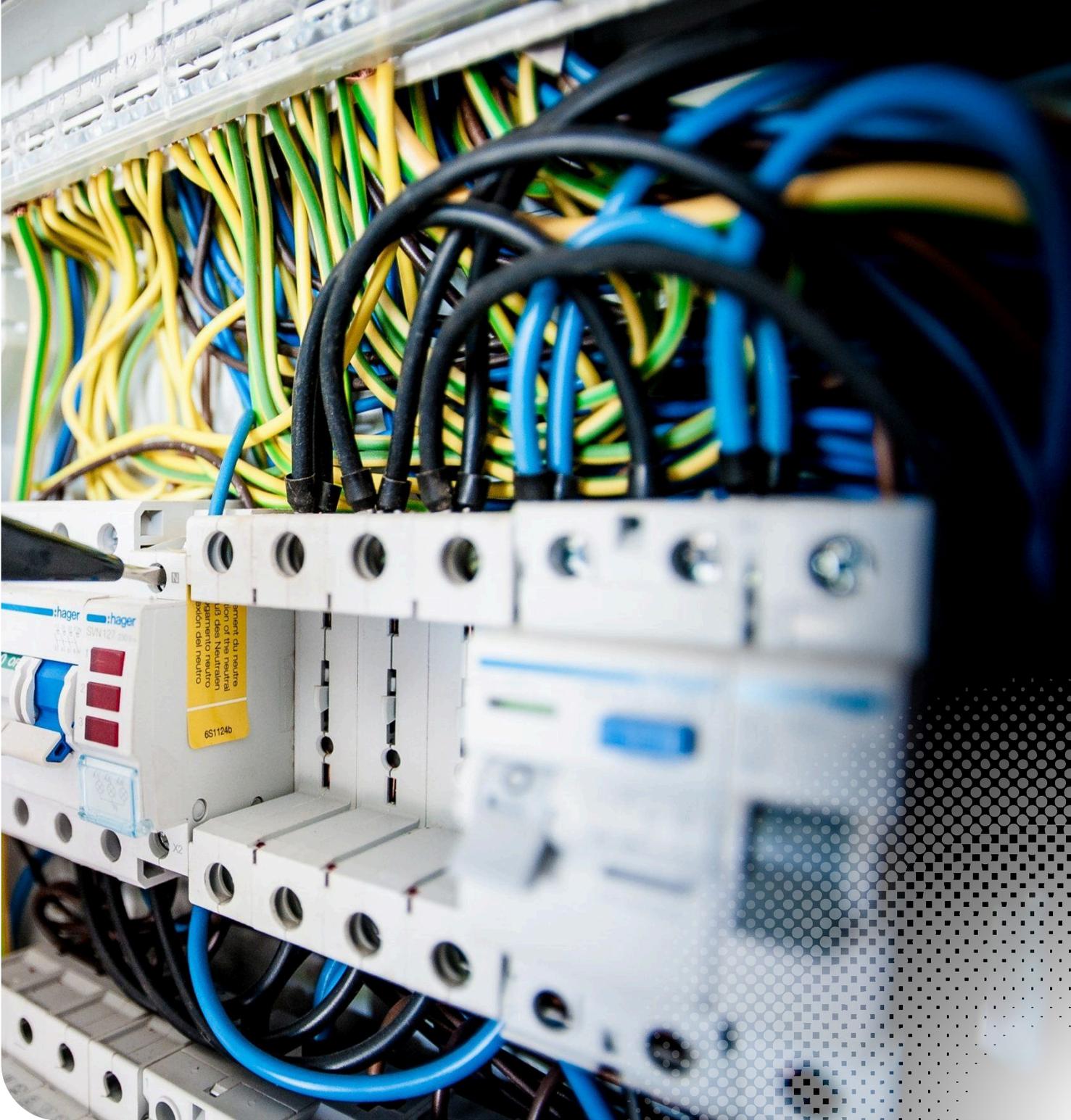
Reduced WIP Inventory by 66% and Cut Late Deliveries by 70%

CHATSWORTH PRODUCTS

"By cleaning up our work in process, we now have more just-in-time inventory management. We've reclaimed about 90% of our previous warehousing space and converted it into manufacturing floor because of the way we've optimized our inbound materials."

SPIKE MCBRIDE SENIOR DIRECTOR OF MATERIALS & LOGISTICS

INDUSTRY
Data Center Infrastructure

KEY RESULTS

90%
Warehousing Space Reclaimed

70%
Reduction In Late Deliveries

READ MORE

Chatsworth Products slashed work-in-process inventory from 8–9 days to just 2–3 days and reclaimed 90% of previous warehousing space for manufacturing by replacing manual processes with SourceDay's real-time supplier collaboration. On-time deliveries soared while late deliveries dropped 70% over 10 consecutive quarters.

Improving Working Capital by Reducing Safety Stock

Supply chain resilience is achieved by seamlessly integrating PO automation and real-time collaboration into a manufacturer's day-to-day operations. Learn how five manufacturing companies using Infor ERPs and SourceDay to reduce safety stock, unlock working capital, and transform their procurement operations. These success stories highlight how strategic technology adoption can reduce financial risk and build a resilient, future-ready supply chain.

Infor

SPORTSMAN

Achieved 67% Reduction in Safety Stock and ZERO Downtime

"SourceDay has been a huge part of us being proactive. Without it, we'd be dead in the water."

COLE WILSON SYSTEMS MANAGER

INDUSTRY
Recreational Boat Manufacturing

KEY RESULTS

70%
Suppliers Onboarded

READ MORE

Sportsman Boats was experiencing rapid growth and sought to gain control over supply chain chaos and unpredictable supplier communication. By integrating SourceDay with Infor, they automated procurement workflows and achieved a one-week safety stock target — the lowest in years. With 70% of suppliers onboarded, the team reduced costly expedites and avoided production downtime.
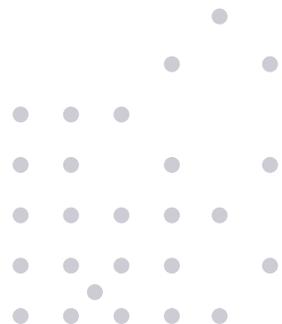
SPM™ Oil & Gas

A Caterpillar Company

Stopped Production Delays and Accelerated
PO-Invoice Match Rate by 70%

SPM™ Oil & Gas
A Caterpillar Company

"It saves time and money and puts all the data in one place. Now it's one of the first tools I show new buyers."

JESSICA ROSS PURCHASING SUPERVISOR

**INDUSTRY**

Oilfield Equipment Services

KEY RESULTS

$4M

Reduction In Invoice Processing Backlogs

70%

Increase In PO-Invoice Reconciliation

SPM Oil & Gas faced volatile demand, constant PO changes, and costly delays. By implementing and integrating SourceDay with Infor, SPM automated supplier collaboration and kept ERP data synchronized in real time. By streamlining communication with suppliers, SPM prevents late deliveries and expedites. It also reduced invoice processing backlogs from $6M to $2M and accelerated PO-invoice reconciliation by 70%.

viking
yachts
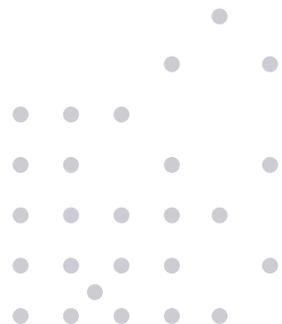
Doubled On-time Delivery and Achieved a
96% Supplier Acknowledgement Rate

viking yachts

"Having up to date PO information readily accessible in SourceDay means that I can see everything. Getting this kind of insight manually is difficult and time-consuming."

BOB PHARO MATERIALS MANAGER

INDUSTRY
Luxury Yacht Manufacturing

KEY RESULTS

96%
Increase In Supplier Acknowledgment Rates

88%
Increase In Response Rates

READ MORE

Viking Yachts needed to streamline supplier engagement and gain real-time PO visibility. By adopting SourceDay with Infor, Viking increased supplier acknowledgment rates to 96% and response rates to 88%. With automated workflows, the purchasing team now tracks every PO line item with ease, doubling their on-time, in-full delivery rate. Teams can manage open orders proactively, letting them optimize inventory storage and plan production schedules accurately.

Stopped Missing Parts and Increased Customer
On-time Delivery 29%

> "When all was said and done, we found the #1 issue to be communication. Our suppliers weren't communicating well with us; we weren't communicating well with our suppliers."

TERRI DECKER SUPPLY CHAIN PERFORMANCE MANAGER

INDUSTRY
Airport Ground Equipment

KEY RESULTS

89%
On-Time Delivery

## $800k
Inventory Reduction

READ MORE

JBT AeroTech tackled chronic late and missing parts by improving supplier communication with SourceDay and Infor. Supplier on-time delivery jumped from 68% to 89%, and missing parts at production start dropped from 31% to just 8%. JBT's own on-time delivery to customers rose from 69% to 89%, while inventory for one key supplier was reduced by $800k.
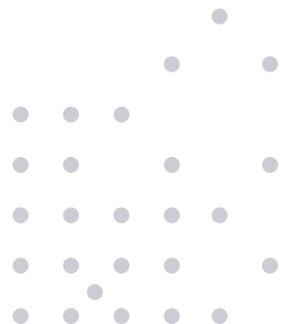
Progress Rail
A Caterpillar Company

Increased Buyer Productivity 30% as
90% of Suppliers Adopted PO Automation

![Progress Rail — A Caterpillar Company]

"We knew that order acknowledgments were a key factor in on-time delivery performance. We needed a solution."

SUPPLY CHAIN TEAM PROGRESS RAIL, A CATERPILLAR COMPANY

INDUSTRY

Rail Equipment
Manufacturing

KEY RESULTS

3h

Saved Per Day

90%

Supplier Adoption

READ MORE

Progress Rail eliminated manual procurement tasks and centralized PO collaboration across 100+ locations with SourceDay. Automation reduced planners' daily workload by 30%, saving three hours per day, and enabled real-time, trackable supplier communication. Over 90% of suppliers adopted the platform, dramatically improving data accuracy and supplier performance.
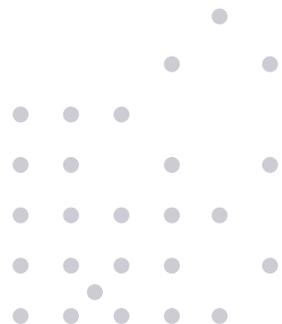
Protecting Growth and Reducing Operating Costs

NetSuite is the ERP of choice for many manufacturers looking for flexibility and scalability. But manual procurement processes can still undermine financial accuracy, data integrity, and audit compliance. Learn how four manufacturers using NetSuite and SourceDay were able to use AI-driven automation and seamless ERP integration to solve these challenges and deliver measurable results.
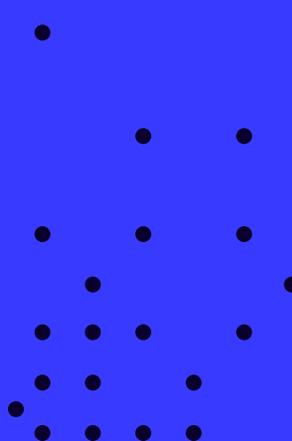
ORACLE **NET**SUITE
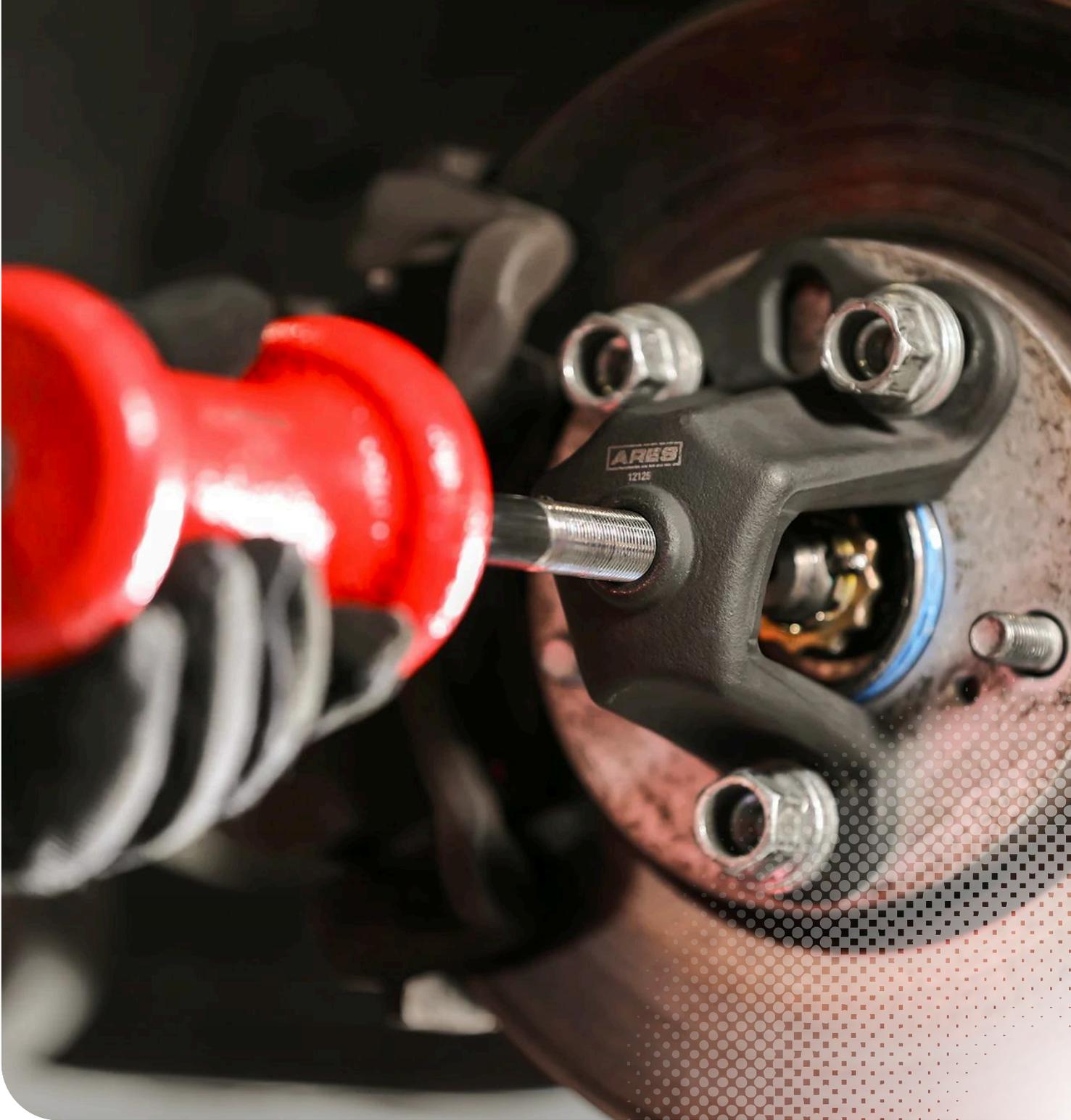
Increased Supplier Acknowledgements 151%
and Improved On-time Delivery 70%

ARES

"All of a sudden, we had peace knowing where each PO stood and what needed action. With our suppliers now all using SourceDay, we have a better way of looking at things because we know where the pipeline is."

IAN HULL SUPPLY CHAIN MANAGER

INDUSTRY
Automotive Hand Tools

KEY RESULTS

70%
Increase In
On-Time Delivery

36%
Increase In Supplier
Engagement

READ MORE

ARES Tool, a family-owned specialty automotive hand-tool seller, transformed its procurement as it grew from 3 to 20 suppliers and doubled its product lines. By adopting SourceDay, ARES increased on-time delivery by 70% and boosted supplier engagement by 36%.
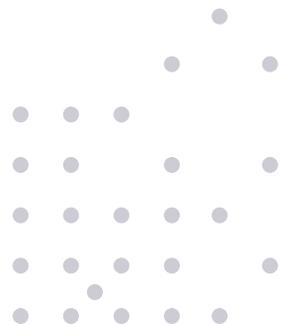
MARINE LAYER

Achieved 100% PO Data Accuracy While Expanding into Wholesale

MARINE LAYER

> "We unlocked a near-instant payback on our investment, primarily in man hours and additional staff we would have needed without SourceDay."

ADAM LYNCH COO

INDUSTRY

Apparel Retail Brand

KEY RESULTS

100%
Data Accuracy

20m
Total For Manual Tasks

READ MORE

Marine Layer, a sustainable apparel retailer, tripled its PO volume after expanding into wholesale. Manual processes led to errors, delays, and over 1,200 vendor emails per purchase order lifecycle. With SourceDay, Marine Layer automated PO updates and vendor communication, achieving 100% data accuracy in NetSuite and reducing multi-day manual tasks to just 20 minutes.
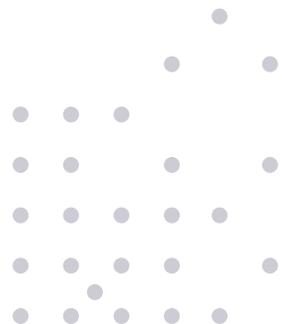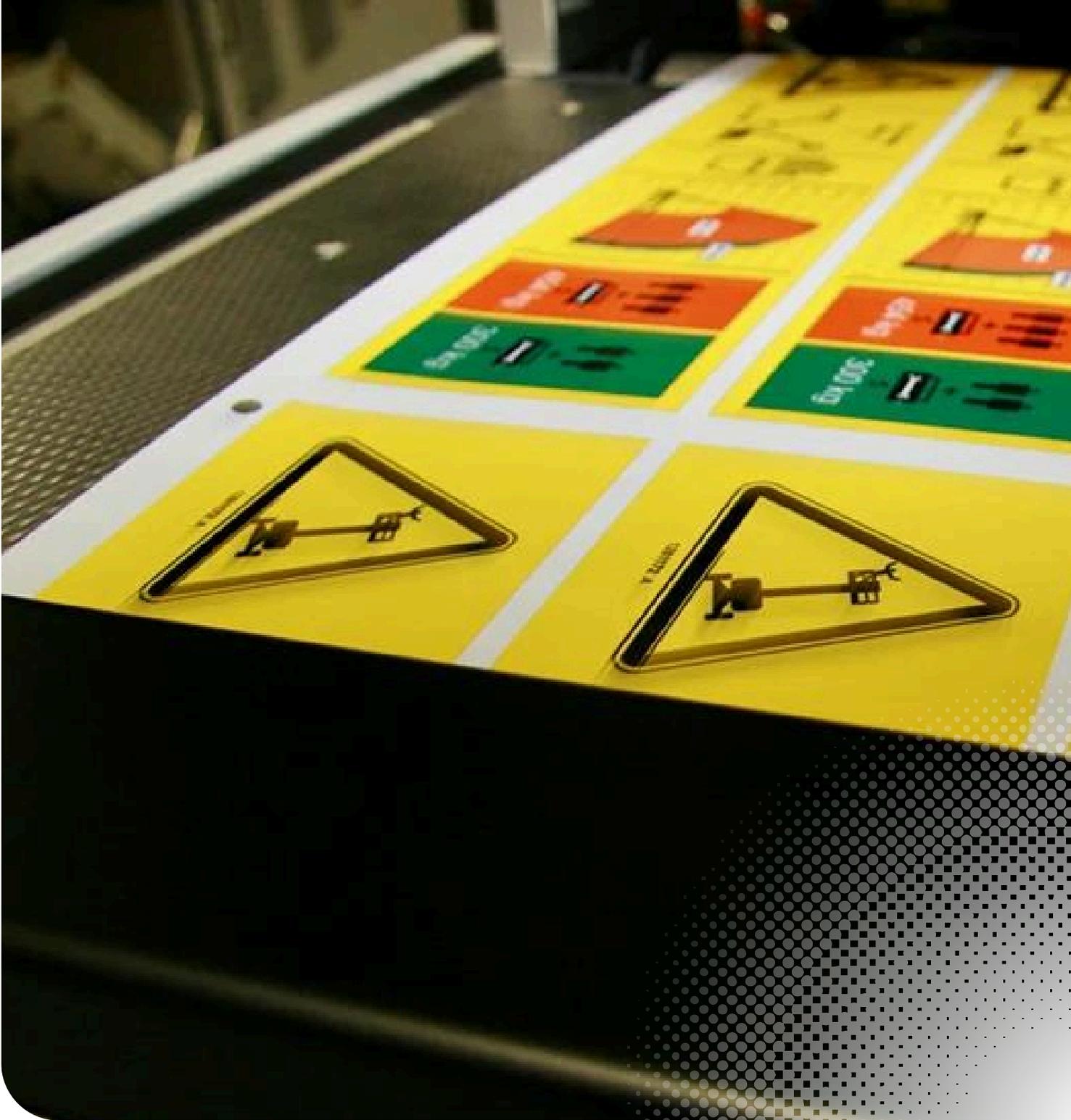
DuraMark Technologies

Prevented Late Shipments by Achieving
a 95% Supplier Response Rate

DuraMark Technologies

> "Our process efficiency and waste management have increased tenfold because we finally used our NetSuite cloud ERP for what it was really meant to be."

ERIC DOUGLASS BUSINESS SYSTEMS ANALYST

INDUSTRY

Industrial Label Manufacturing

KEY RESULTS

10x

Reduction In Waste

READ MORE

Duramark, a 100% digital decal printer, moved from "primitive chaos" and manual job tracking to fully digital, automated procurement. By integrating SourceDay with NetSuite, DuraMark increased process efficiency and reduced waste by 10x, while eliminating costly delays and communication errors.
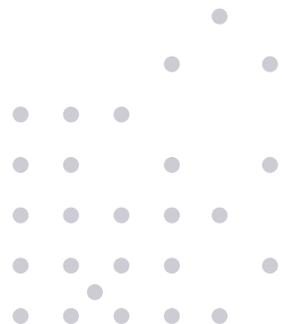
TITAN
B R A N D S

Prevented Late Shipments by Achieving a
95% Supplier Response Rate

TITAN
BRANDS

"SourceDay is helping us hold our suppliers accountable to providing quality data about when they'll ship products in order to mitigate risks of late or incomplete shipments."

JEFF HILL SENIOR DIRECTOR OF SUPPLY CHAIN

INDUSTRY

E-Commerce
Equipment Brand

KEY RESULTS

98%
Supplier Engagement Rate

95%
Supplier Response Rate

READ MORE

Titan Brands unified supplier communications across its three brands by implementing SourceDay, achieving a 98% supplier engagement rate and a 95% supplier response rate. With real-time PO visibility, Titan Brands' purchasing team can proactively resolve issues and ensure on-time deliveries.
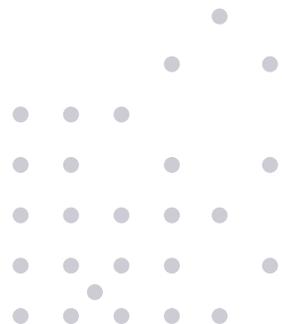
THE PLAYBOOK

6 Essential Plays for Building a Resilient Supply Chain

Building a resilient, cost-effective supply chain is possible with SourceDay's AI supplier collaboration platform.
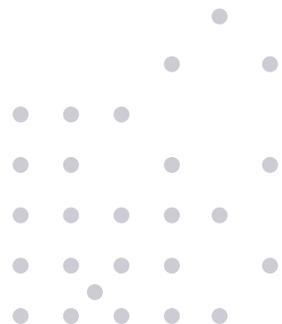
The following strategies, drawn from real customer outcomes, offer advice on how you can build a resilient supply chain no matter which ERP your business runs on.

1

Automate procurement workflows: By replacing manual PO processes with automation, teams have boosted on-time delivery over 30%, reduced inventory by up to 60%, and accelerated invoice reconciliation by 70%.

2

Prioritize seamless, non-disruptive ERP integration: Effective procurement automation requires deep ERP integration to keep data synchronized in real time across all departments. This minimizes mistakes or disruptions and gives you the confidence to make timely and informed decisions so your team can focus on higher-value tasks.
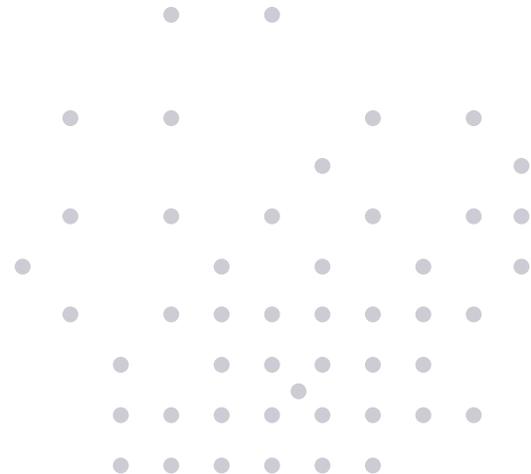
3

Embrace AI to uncover and action automation opportunities: Use advanced AI capabilities to analyze procurement data, identify repetitive or error-prone tasks, and recommend areas for automation. By leveraging AI-driven insights, organizations can build and deploy agents to automate processes, reduce manual effort, and adapt quickly to changing supply chain demands.

4

Leverage supplier and item performance insights: Synthesize actual procurement data into supplier scorecards and item performance dashboards. Making real-time insights easy to access helps you proactively address supply chain issues, strengthens supplier relationships, and protect your margins.

5

Make it easy for suppliers to engage: Make it as easy as possible for suppliers to participate by offering a variety of engagement options, whether that's interacting directly through a user-friendly web portal, interactive emails, via API, EDI, or flat file uploads. By meeting suppliers where they are—regardless of their technical capabilities or resources–you get faster supplier onboarding, higher response rates, and more complete, accurate data flowing into your ERP.

6

Quantify and communicate ROI: Leading organizations track measurable results, like a 66% drop in excess inventory and reclaiming 90% of warehousing space for production. Sharing these outcomes helps win leadership support and drives continuous improvement.

SourceDay helps manufacturers reduce risk, control costs, and maximize ERP investments. By following these best practices, you can turn procurement into a strategic advantage and ensure quantifiable business impact for your organization.
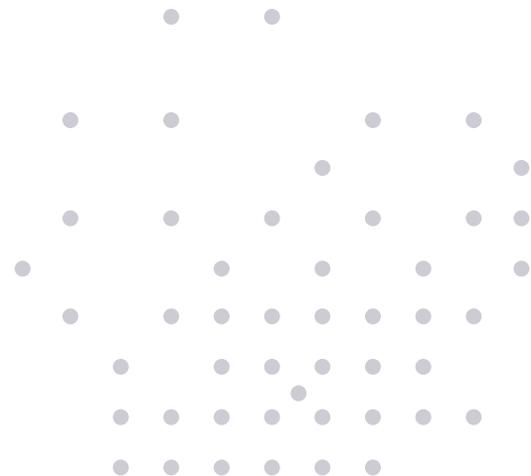
The #1 supplier portal trusted by leading ERPs

SourceDay is an AI-driven supplier portal purpose-built to help executives eliminate risk and inefficiency from purchase order lifecycle management. The platform uses patent-pending artificial intelligence and machine learning to deliver real-time visibility, predictive risk detection, and automated workflows—empowering leaders to drive supply reliability and efficient growth. SourceDay connects seamlessly with any ERP, centralizing purchase order data and automating manual tasks to improve accuracy and reduce errors. Executives benefit from measurable improvements in on-time delivery, buffer stock, invoice processing, and supplier reliability. The platform enables supply chain, operations, and finance leaders to reduce costs, protect revenue, and scale their business with resilience to supply chain disruption.

SourceDay

SOURCEDAY.COM